



Change is never easy, especially with as many employees as we have, but Rx Savings Solutions gave us everything we needed to communicate the details and encourage employees to opt in to the program. We used **everything we could to get the word out including email newsletters, webinars, breakroom presentations, and mailers.**"

Jennifer Flory, Senior Manager – State Employee Health Benefits Plan,
State of Kansas Department of Health and Environment

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When the State of Kansas decided to make the Rx Savings Solutions pharmacy benefits platform available to employees, Jennifer Flory, senior manager of state health plan operations, spearheaded the roll out. She said the Rx Savings Solutions team made it a hassle-free process.

The communications campaign paid off. About 7,000 members signed up immediately and that number has since risen to over 10,000. Flory said the goal is to grow Rx Savings Solutions registrations by ten percent each year.

"Because the Rx Savings Solutions platform is so simple, our employees have been able to access and see their prescriptions savings right away," says Flory. "Naturally, we've had lots of normal questions, but no major issues. They've handled everything for us and it has worked as promised."

Online employee sign-up is fast and easy. Once they're signed up, employees that use prescription benefits receive notifications via text and email about therapeutic alternatives, generic drugs, and local price differences. The notifications include step-by-step instructions for obtaining the suggested savings.

"And if our employees have questions or concerns, Rx Savings Solutions is quick with the answers," says Flory. "The Rx Savings Solutions team will even make calls to providers on behalf of our employees and help facilitate drug changes, and sort out special pricing using manufacturer rebates, discounts, or benefit tiers."

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The Rx Savings Solutions platform has also been instrumental in facilitating a recent formulary change in diabetic test strips which added to the total savings as well. About 5,000 employees needed to be switched from one manufacturer to another and the Rx Savings Solutions team used text, email and close phone support to help the transition go efficiently.

The effectiveness of the platform and fast return on the Rx Savings Solutions investment has been a pleasant surprise for Michael.

A Clear and Simple Path to Prescription Savings

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"The savings started in the first month, and they just keep getting bigger and bigger, it's like watching a bank account grow," says Michael. "1 year, our employees and the state combined have saved over \$10 million. As more employees and their families continue to sign up, we expect that number to grow even faster and larger."

Michael says the clinical expertise and the comprehensive approach give him confidence in the long-term viability and continued success of Rx Savings Solutions.

"Rx Savings Solutions has really thought through these tough prescription benefits challenges of confusion and rising costs, and it shows in our results," says Michael. "They're clinicians that really care about our employees, their health, and making sure that everyone gets their medications at the fairest and most affordable prices."